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2012 Tax Return(s)

Prepared for COUNCIL OF INDUSTRIAL BOILERS OWNERS

CLIENT CODE: C3020

Account Number 781948

Release Number 2012.03000

Prepared by BADGER, SUMRALL & CO., PC

302 MAPLE AVENUE WEST, STE 6

VIENNA, VA

22180

703-938-7088

Processing Date: 03/01/2013

Time: 16:55:00

Special Instructions

Messages

200071 05-01-12

2012 Return Summary 54-1090691 COUNCIL OF INDUSTRIAL BOILERS OWNERS FORM 990: TOTAL REVENUE 1,271,517. 1,153,434. TOTAL EXPENSES EXCESS <DEFICIT> 118,083. 521,412. BEGINNING NET ASSETS CHANGES IN NET ASSETS -18,621. 620,874. ENDING NET ASSETS (1) BALANCE SHEET ANALYSIS ENDING TOTAL ASSETS 910,980. 290,106. ENDING TOTAL LIABILITIES ENDING TOTAL NET ASSETS OR FUND BALANCES (2) 620,874. ENDING TOTAL ASSETS MINUS LIABILITIES AND NET ASSETS 0. ENDING NET ASSETS DIFFERENCE BETWEEN ITEMS (1) AND (2) 0.

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

| Α | For the | 2012 calendar year, or tax year beginning and | ending | _ | |
|--------------------------------|---------------------|--|---------------|-----------------------------------|---------------------------------|
| В | Check if applicable | C Name of organization | | D Employer identifie | cation number |
| • | | | | | |
| | Addres | S COUNCIL OF INDUSTRIAL BOILERS OWNERS | | | |
| | Name change | Doing Business As | | 54-1 | 090691 |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | | |
| | Termir ated | 6801 KENNEDY RD | 102 | 540- | 349-9043 |
| | Ameno return | City, town, or post office, state, and ZIP code | | G Gross receipts \$ | 1,271,517. |
| | Applic tion | WARRENION, VA 20100 | | H(a) Is this a group re | |
| | pendir | F Name and address of principal officer: ROBERT D BESSETTE | | for affiliates? | Yes X No |
| | | 6801 KENNEDY RD, WARRENTON, VA 20186 | | H(b) Are all affiliates inc | luded? Yes No |
| | | empt status: \square 501(c)(3) \square 501(c) (6) \blacktriangleleft (insert no.) \square 4947(a)(1) | or 527 | If "No," attach a | list. (see instructions) |
| J | Websit | e: ► WWW.CIBO.ORG | | H(c) Group exemptio | |
| K | Form of | organization: Corporation Trust X Association Other | ∟ Year | of formation: 1978 N | 🛮 State of legal domicile: VA |
| P | art I | Summary | | | |
| a | 1 | Briefly describe the organization's mission or most significant activities: $\overline{	t DISS}$ | EMINAT | E INDUSTRIA | L BOILER |
| auc | l . | INFORMATION ON ENVIRONMENTAL & LEGAL REG | ULATOR | RY CHANGES E | FFECTING |
| Governance | 2 | Check this box 🕨 📖 if the organization discontinued its operations or dispo | sed of more | e than 25% of its net as | |
| ŏ | 3 | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 8 |
| <u>ھ</u> | | Number of independent voting members of the governing body (Part VI, line 1b) | | | 7 |
| es | 5 | Total number of individuals employed in calendar year 2012 (Part V, line 2a) | | | 4 |
| Activities & | | Total number of volunteers (estimate if necessary) | | | 0 |
| Act | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| _ | b | Net unrelated business taxable income from Form 990-T, line 34 | | 7b | 0. |
| Revenue | | | | Prior Year | Current Year |
| | 1 | Contributions and grants (Part VIII, line 1h) | | 815,335. | 953,491. |
| | | Program service revenue (Part VIII, line 2g) | | 306,558. | 315,955. |
| Re | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 2,349. | 2,071. |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 0. | 0. |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,124,242. | 1,271,517. |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. |
| ses | | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 308,698. | 322,671. |
| Expenses | | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| Ä | | Total fundraising expenses (Part IX, column (D), line 25) | <u> </u> | 720 024 | 020 762 |
| | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 720,934. | |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 94,610. | 1,153,434. 118,083. |
| <u>_ ç</u> | 19 | Revenue less expenses. Subtract line 18 from line 12 | | | |
| ts o | 00 | Total accepts (Doubly Base 40) | | eginning of Current Year 864,100. | End of Year 910,980. |
| Asse Bala | 20 | Total assets (Part X, line 16) | | 342,688. | 290,106. |
| Net Assets or Fund Balances | 21 | Total liabilities (Part X, line 26) | | 521,412. | 620,874. |
| P | 22 art II | Net assets or fund balances. Subtract line 21 from line 20 | | JZ1, 1 12• | 020,074. |
| _ | | Ities of perjury, I declare that I have examined this return, including accompanying schedule | es and statem | ents, and to the hest of m | v knowledge and helief it is |
| | | t, and complete. Declaration of preparer (other than officer) is based on all information of w | | | y Kilowicago alla bollol, it io |
| | , | • | | | |
| Sig | n | Signature of officer | | Date | |
| He | | ROBERT D BESSETTE, PRESIDENT | | | |
| | | Type or print name and title | | | |
| | | Print/Type preparer's name Preparer's signature | | Date Check | PTIN |
| Pai | d | RICHARD S. BADGER, CPA | lo | 03/01/13 if self-employ | P00419779 |
| | parer | Firm's name BADGER, SUMRALL & CO., PC | | Firm's EIN | 54-1645202 |
| | Only | Firm's address 302 MAPLE AVENUE WEST, STE 6 | | | |
| | | VIENNA, VA 22180 | | Phone no. 7 | 03-938-7088 |
| Ma | v the IF | RS discuss this return with the preparer shown above? (see instructions) | | • | X Yes No |

| Pai | rt III Statement of Program Service Accomplishments | _ |
|-----------|--|---------------|
| | Check if Schedule O contains a response to any question in this Part III | _ |
| 1 | Briefly describe the organization's mission: CIBO PROVIDES FOCUSED EXCHANGE OF ACCURATE TECHNICAL INFORMATION | |
| | AMOUNG ORGANIZATIONAL MEMBERS, GOVERNMENT AND THE PUBLIC CONCERNING | |
| | POLICIES, LAWS & REGULATIONS THAT IMPACT INDUSTRIAL ENERGY SYSTEMS. | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on | |
| | the prior Form 990 or 990-EZ? | O |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No. | D |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and | |
| | revenue, if any, for each program service reported. | |
| 4a | (Code:) (Expenses \$ 1,010,298 • including grants of \$) (Revenue \$ | _ |
| | CIBO PROVIDES INFORMATION ABOUT INDUSTRIAL BOILERS ENVIRONMENTAL & | |
| | LEGAL REGULATIONS & IDEAS ON HOW TO IMPROVE THE BOILER INDUSTRY. | _ |
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| 4b | (Code:) (Expenses \$ | $\overline{}$ |
| 710 | (Code) (Expenses a | . / |
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| 4- | | _ |
| 4c | (Code:) (Expenses \$ | .) |
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| 4d | Other program services (Describe in Schedule O.) | |
| | (Expenses \$ \text{including grants of \$} \text{) (Revenue \$} \text{)} | _ |
| <u>4e</u> | Total program service expenses ► 1,010,298. | _ |
| | Form 990 (201 | 2) |

232002 12-10-12

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|--|-------------|-----|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | | X |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | | Х |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | ٠,, |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| _ | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | х | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | x |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | Х |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | ٠,, |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | 37 | Х |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | х |
| 10- | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," <i>complete</i> | 11f | | |
| ıza | | 12a | | х |
| h | Schedule D, Parts XI and XII Was the organization included in consolidated, independent audited financial statements for the tax year? | ıza | | |
| b | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | x |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | | |
| | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | | | ,, |
| | located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | Х |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20 a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |

Page 4

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-----|---|-----|-----|----|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Х |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If</i> "Yes," <i>complete Schedule J</i> | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25 | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | Х |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response to any question in this Part V | | | | | | | |
|---|---|------------|----------------------|------------|-----|--------|--|--|
| | | | | | Yes | No | | |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | 0 | | | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | 0 | | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and re | eportab | ole gaming | | | | | |
| | (gambling) winnings to prize winners? | | | 1c | | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 4 | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax return | rns? | | 2 b | Х | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | X | | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | | | 3b | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | authorit | ty over, a | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | accoun | t)? | 4a | | Х | | |
| b If "Yes," enter the name of the foreign country: ▶ | | | | | | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A | Accoun | ts. | | | | | |
| 5а | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | X | | |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | | 5b | | Х | | |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | ne orga | nization solicit | | | 77 | | |
| | any contributions that were not tax deductible as charitable contributions? | | | 6a | | Х | | |
| b | b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | | | | | |
| _ | were not tax deductible? | | | 6b | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | aviono pr | ovided to the never? | | | | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7a 7b | | | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | 70 | | | | |
| · | to file Form 8282? | = | | 7c | | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | | | |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c | | :? | 7e | | | | |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | | | | | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | | | 7g | | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | ation file | e a Form 1098-C? | 7h | | | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Di | id the su | pporting | | | | | |
| | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at | any time | e during the year? | 8 | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | |
| а | Did the organization make any taxable distributions under section 4966? | | | 9a | | | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | 1 | | | | | | |
| | Gross income from members or shareholders | 11a | | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | | | |
| 40- | amounts due or received from them.) | 11b | | 40- | | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1 1 | | 12a | | | | |
| 13 | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | 13a | | | | |
| a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. | | | | | | | | |
| b | b Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | | | |
| ~ | organization is licensed to issue qualified health plans | 13b | | | | | | |
| С | Enter the amount of reserves on hand | 13c | | | | | | |
| | Did the consideration which are a superior for its described and a superior desired the terror of | | | 14a | | Х | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | | 14b | | | | |
| | | | | | 990 | (2012) | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response to any question in this Part VI | | | | X | | |
|--|---|-----------------------------|---------|-----|----|--|--|
| <u>Sec</u> | tion A. Governing Body and Management | | | | | | |
| | | | | Yes | No | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 3 | | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 7 | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | p with any other | | | | | |
| | officer, director, trustee, or key employee? | | 2 | | X | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | | | | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | 3 | | Х | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form | 990 was filed? | 4 | | Х | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's as | sets? | 5 | | Х | | |
| 6 | Did the organization have members or stockholders? | | 6 | Х | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or a | | | | | | |
| | more members of the governing body? | | 7a | Х | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | | | | |
| | persons other than the governing body? | • | 7b | | Х | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the ye | | | | | | |
| | The governing body? | | 8a | х | | | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | Х | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea | | | | | | |
| - | | | 9 | | Х | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal R | | 1 | | | | |
| | | , | | Yes | No | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | | Х | | |
| | If "Yes," did the organization have written policies and procedures governing the activities of such c | | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | 10b | | | | |
| 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | | | | | | | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | 12a | Х | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | e to conflicts? | 12b | Х | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y | 'es," describe | | | | | |
| | in Schedule O how this was done | | 12c | Х | | | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | Х | | | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | Х | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approv | al by independent | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | Х | | | |
| | Other officers or key employees of the organization | | 15b | Х | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange | ment with a | | | | | |
| | taxable entity during the year? | | 16a | | X | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate | | | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organic | nization's | | | | | |
| | exempt status with respect to such arrangements? | | 16b | | | | |
| Sec | tion C. Disclosure | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ► NONE | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- | Γ (Section 501(c)(3)s only) | availab | ole | | | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | | | | |
| | · | in Schedule O) | | | | | |
| 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, at | | | | | | | |
| | statements available to the public during the tax year. | | | | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books a | nd records of the organiz | ation: | | | | |
| | THE ORGANIZATION - 540-349-9043 | | | | | | |
| | 6801 KENNEDY RD, NO. 102, WARRENTON, VA 20186 | | | | | | |

12-10-12

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | (C) Position | | | | | , iou | (D) | (E) | (F) | |
|---|-----------------------|---|----------------------|---------|-------------------|---------------------------------|----------------------|------------------------------|-----------------|-----------------------------|--|
| Name and Title | Average | (do not check more than one | | | | | one | Reportable | Reportable | Estimated | |
| | hours per week | box, unless person is officer and a director. | | | is bot or/trus | tee) | compensation from | compensation from related | amount of other | | |
| | (list any | ctor | | | | | | the | organizations | compensation | |
| | hours for | or dire | au au | | | ited | | organization | (W-2/1099-MISC) | from the | |
| | related organizations | nstee | truste | | 8 | suadı | | (W-2/1099-MISC) | | organization and related | |
| | below | Individual trustee or director | nstitutional trustee | _ | Key employee | Highest compensated employee | <u></u> | | | organizations | |
| | line) | Indivi | Instit | Officer | Key e | Highe emplo | Former | | | | |
| (1) ROBERT D BESSETTE | 40.00 | | | | | | | | | | |
| PRESIDENT | | Х | | X | | | | 156,230. | 0. | 0. | |
| (2) JOHN C DERUYTER | 1.00 | | | | | | | | | | |
| CHAIRMAN | 1 00 | Х | | | | | | 0. | 0. | 0. | |
| (3) MARK E CALMES | 1.00 | | | | | | | | | • | |
| VICE CHAIRMAN | 1 00 | Х | | | | | | 0. | 0. | 0. | |
| (4) CARL R BUZZUTO | 1.00 | | | | | | | | 0. | 0 | |
| SECRETARY/TREASURER (5) SCOTT M DARLING | 1.00 | Х | | | | | | 0. | 0. | 0. | |
| BOARD MEMBER | 1.00 | х | | | | | | 0. | 0. | 0. | |
| (6) ANN MCIVER | 1.00 | _ | | | | | | 0. | 0. | 0. | |
| BOARD MEMBER | 1.00 | Х | | | | | | 0. | 0. | 0. | |
| (7) JAY HOFMANN | 1.00 | | | | | | | 0. | • | 0. | |
| BOARD MEMBER | 1,00 | x | | | | | | 0. | 0. | 0. | |
| (8) CHRIS KEULEMAN | 1.00 | | | | | | | | | | |
| BOARD MEMBER | | х | | | | | | 0. | 0. | 0. | |
| | | | | | | | | | | | |
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| Part VII Section A. Officers, Directors, 7 (A) | (B) | | | (C | | <u> </u> | | (D) | (E) | | | (F) | |
|---|------------------------|--------------------|-----------------------|------------------|--------------|---------------------------------|--------|----------------------------|--------------------|-------|---------|----------|------|
| Name and title | Average | Position | | | | | | Reportable | Reportable | | Fe | timate | d |
| Name and title | hours per | | | heck i ss per | | | | compensation | compensatio | | | nount | |
| | week | | | d a di | | | | from | from related | | | other | |
| | (list any | or director | | | | | | the | organization | s | com | pensa | tion |
| | hours for | ordire | ω. | | | ited | | organization | (W-2/1099-MIS | SC) | fr | om the | Э |
| | related | stee | ruste | | | pensa | | (W-2/1099-MISC) | | | _ | anizati | |
| | organizations below | lal tr | onal | | ploye | t com ee | | | | | | d relati | |
| | line) | Individual trustee | Institutional trustee | Officer | Key employee | Highest compensated employee | ormer | | | | orga | anizatio | JIIS |
| | , | = | 드 | 0 | 32 | Ξ = | Œ | | | | | | |
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| | | | | | | | | | | | | | |
| 1b Sub-total | | | | | | | | 156,230. | | 0. | | | 0. |
| c Total from continuation sheets to Par | | | | | | | | 0. | | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 156,230. | | 0. | | | 0. |
| 2 Total number of individuals (including b | ut not limited to tl | | | | | | no re | | 0,000 of reportab | - | l | | 1 |
| compensation from the organization | <u> </u> | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former offi | | | | | | | | | | | | | 37 |
| line 1a? If "Yes," complete Schedule J | | | | | | | | | | | 3 | | X |
| For any individual listed on line 1a, is the and related organizations greater than \$\frac{1}{2}\$ | | | | | | | | | the organization | | 4 | Х | |
| 5 Did any person listed on line 1a receive | | | | | | | | | idual for services | | • | | |
| rendered to the organization? If "Yes," | • | | | | • | | | • | | | 5 | | Х |
| Section B. Independent Contractors | · | | | | | | | | | | | | |
| Complete this table for your five highes the organization. Report componentials. | | | | | | | | | | npens | ation f | rom | |
| the organization. Report compensation (A) | ioi ine calendar) | ear | enal | ng W | vitil | or W | iu iir | tne organization's tax (B) | year. | | (C | :) | |
| Name and busin | ess address | N | INC | 3 | | | | Description of s | services | С | ompe | | n |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractor \$100,000 of compensation from the org | | not li | mite | d to | | se lis) | stec | d above) who received m | nore than | | | | |
| | | | | | | | | | | | Eorm (| 222 | |

| | | (2012) COONC | | DODIKIAL | DOIDERD O | MINDIND | 34 1070 | OJI Fage O |
|--|-----------------------|--|--------------------------------------|-----------------------------------|--|--|--------------------------------|---|
| Pa | rt VI | | | | | | | |
| | | Check if Schedule O conta | ains a response | to any question in | n this Part VIII (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512, 513, or 514 |
| Contributions, Gifts, Grants and Other Similar Amounts | b c d e f | Federated campaigns Membership dues Fundraising events Related organizations Government grants (contributions, gifts, grant similar amounts not included abov Noncash contributions included in lines Total. Add lines 1a-1f | 1b 1c 1d 1d 1e s, and e 1f 1a-1f: \$ | | 953,491. | | | |
| Program Service Revenue | 2 a b c d d e f | | | Business Code 900099 900099 | 314,148. | 314,148. | | |
| | g | | | | 315,955. | | | |
| | 3 | Investment income (including of other similar amounts) | dividends, inter- | est, and | 2,071. | 2,071. | | |
| | d | Less: rental expenses | (i) Real | (ii) Personal | | | | |
| | b | assets other than inventory Less: cost or other basis and sales expenses Gain or (loss) | | | | | | |
| Other Revenue | 8 a | Gross income from fundraising including \$ contributions reported on line Part IV, line 18 Less: direct expenses | y events (not of 1c). See a b | | | | | |
| | | Net income or (loss) from fund Gross income from gaming act Part IV, line 19 | tivities. See | > | | | | |
| | С | Less: direct expenses Net income or (loss) from gamia Gross sales of inventory, less r | ng activities | | | | | |
| | b | and allowances | a | | | | | |
| | <u> </u> | Net income or (loss) from sales | | | | | | |
| | 11 ^ | Miscellaneous Revenue | | Business Code | | | | |
| | 11 a | | | | | | | |
| | C | | | | | | | |
| | | All other revenue | | | | | | |
| | | Total Add lines 11a-11d | | | | | | |

1,271,517.

Form 990 (2012) COUNCIL OF IN Part IX Statement of Functional Expenses

| | t IX Statement of Functional Expens | | | | | | | | |
|--|--|-----------------------|---|-------------------------------------|---------------------------------------|--|--|--|--|
| Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). | | | | | | | | | |
| | Check if Schedule O contains a respor | | | | L | | | | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses | | | | |
| 1 | Grants and other assistance to governments and | | | | | | | | |
| | organizations in the United States. See Part IV, line 21 | | | | | | | | |
| 2 | Grants and other assistance to individuals in | | | | | | | | |
| | the United States. See Part IV, line 22 | | | | | | | | |
| 3 | Grants and other assistance to governments, | | | | | | | | |
| | organizations, and individuals outside the | | | | | | | | |
| | United States. See Part IV, lines 15 and 16 | | | | | | | | |
| 4 | Benefits paid to or for members | | | | | | | | |
| 5 | Compensation of current officers, directors, | 156,230. | 124,984. | 31,246. | | | | | |
| 6 | trustees, and key employees | 130,230. | 124,504. | 31,240. | | | | | |
| 6 | persons (as defined under section 4958(f)(1)) and | | | | | | | | |
| | nercone described in section 40E0(a)(2)(D) | | | | | | | | |
| 7 | Other salaries and wages | 116,566. | 93,253. | 23,313. | | | | | |
| 8 | Pension plan accruals and contributions (include | , | 55,255 | | | | | | |
| • | section 401(k) and 403(b) employer contributions) | 16,477. | 13,182. | 3,295. | | | | | |
| 9 | Other employee benefits | 14,956. | 11,965. | 2,991. | | | | | |
| 10 | Payroll taxes | 18,442. | 14,754. | 3,688. | | | | | |
| 11 | Fees for services (non-employees): | · | - | - | | | | | |
| а | Management | | | | | | | | |
| b | Legal | 183,721. | 146,977. | 36,744. | | | | | |
| С | Accounting | 6,355. | 5,084. | 1,271. | | | | | |
| d | Lobbying | | | | | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | | | | | |
| f | Investment management fees | | | | | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | 2 851 | 2 001 | 7.50 | | | | | |
| | column (A) amount, list line 11g expenses on Sch O.) | 3,751. | 3,001. | 750. | | | | | |
| 12 | Advertising and promotion | 17,100. | 13,680. | 3,420. | | | | | |
| 13 | Office expenses | 34,861. | 27,889. | 6,972. | | | | | |
| 14 | Information technology | 34,001. | 21,009. | 0,912. | | | | | |
| 15 | Royalties | 45,430. | 36,344. | 9,086. | | | | | |
| 16 17 | Occupancy | 73,793. | 59,034. | 14,759. | | | | | |
| 17 18 | Payments of travel or entertainment expenses | 13,133. | 33,034. | 11,733. | | | | | |
| 10 | for any federal, state, or local public officials | | | | | | | | |
| 19 | Conferences, conventions, and meetings | 220,769. | 220,769. | | | | | | |
| 20 | Interest | - , | ., | | | | | | |
| 21 | Payments to affiliates | | | | | | | | |
| 22 | Depreciation, depletion, and amortization | | | | | | | | |
| 23 | Insurance | 4,251. | 3,401. | 850. | | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | | | | | |
| а | COALITION ACTIVITIES | 138,730. | 138,730. | | | | | | |
| b | TECHNICAL ASSISTANCE | 54,154. | 54,154. | | | | | | |
| c | BANK AND CREDIT CHARGES | 12,604. | 12,604. | | | | | | |
| d | OUTSIDE ORGANIZATIONS | 9,490. | 7,592. | 1,898. | | | | | |
| е | All other expenses | 25,754. | 22,901. | 2,853. | | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,153,434. | 1,010,298. | 143,136. | 0 . | | | | |
| 26 | Joint costs. Complete this line only if the organization | | | | | | | | |
| | reported in column (B) joint costs from a combined | | | | | | | | |
| | educational campaign and fundraising solicitation. | | | | | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | | | | | |

Form 990 (2012) Part X | Balance Sheet

| Pa | πх | Balance Sneet | | | | , , , , , , , , , , , , , , , , , , , |
|-----------------------------|------|--|----------|-------------------|----------|---|
| | | Check if Schedule O contains a response to any question in this Part X | | | | |
| | | | | (A) | | (B) |
| | | | | Beginning of year | | End of year |
| | 1 | Cash - non-interest-bearing | | 86,568. | 1 | 540,726. |
| | 2 | Savings and temporary cash investments | | 712,990. | 2 | 351,504. |
| | 3 | Pledges and grants receivable, net | | 20 600 | 3 | |
| | 4 | Accounts receivable, net | | 39,600. | 4 | |
| | 5 | Loans and other receivables from current and former officers, directors, | | | | |
| | | trustees, key employees, and highest compensated employees. Comple | | | | |
| | | Part II of Schedule L | | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined | | | | |
| | | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and cont | ributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | | |
| S | | employees' beneficiary organizations (see instr). Complete Part II of Sch | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | 7 | |
| As | 8 | Inventories for sale or use | | 0.4.0.4.0 | 8 | 10 850 |
| | 9 | Prepaid expenses and deferred charges | | 24,942. | 9 | 18,750. |
| | 10a | Land, buildings, and equipment: cost or other | | | | |
| | | basis. Complete Part VI of Schedule D 10a | 0. | • | | |
| | b | Less: accumulated depreciation 10b | | 0. | 10c | |
| | 11 | Investments - publicly traded securities | | | 11 | |
| | 12 | Investments - other securities. See Part IV, line 11 | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line 11 | | | 13 | |
| | 14 | Intangible assets | | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | | 064 100 | 15 | 010 000 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 864,100. | 16 | 910,980. |
| | 17 | Accounts payable and accrued expenses | | 35,688. | 17 | 1,043. |
| | 18 | Grants payable | | 207 000 | 18 | 272 501 |
| | 19 | Deferred revenue | | 307,000. | 19 | 273,501. |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| ies | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | | 21 | |
| Liabilities | 22 | Loans and other payables to current and former officers, directors, trus | | | | |
| <u>E</u> | | key employees, highest compensated employees, and disqualified pers | | | | |
| | | Complete Part II of Schedule L | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | ···· | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | V - f | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part | | 0. | 0.5 | 15,562. |
| | 26 | Schedule D | | 342,688. | 25 26 | 290,106. |
| | 26 | Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ X | and | 342,000 | 20 | 250,100 |
| (n | | complete lines 27 through 29, and lines 33 and 34. | and | | | |
| Ç | 27 | - · · · · · · · · · · · · · · · · · · · | | 521,412. | 27 | 620,874. |
| alan | 28 | Unrestricted net assets Temporarily restricted net assets | | 321,112. | 28 | 020,074. |
| Ä | 29 | | | | 29 | |
| Ĕ | 29 | Organizations that do not follow SFAS 117 (ASC 958), check here | | | 29 | |
| F. | | and complete lines 30 through 34. | | | | |
| ts o | 30 | Capital stock or trust principal, or current funds | | | 30 | |
| sse | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | | 31 | |
| Net Assets or Fund Balances | 32 | | | | 32 | |
| Ne | 33 | Retained earnings, endowment, accumulated income, or other funds | | 521,412. | 33 | 620,874. |
| | 34 | Total net assets or fund balances Total liabilities and net assets/fund balances | | 864,100. | 34 | 910,980. |
| | 1 04 | 1 Otal Hadilities and Het assets/Iuniu daianues | | 001,100 | J-T | Form 990 (2012) |

| Pa | TEXT RECONCILIATION OF NET ASSETS | | | | |
|---|--|------------|------|------------|-------------|
| | Check if Schedule O contains a response to any question in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,27 | <u>1,5</u> | <u> 17.</u> |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,15 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 83. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 52 | 1,4 | 12. |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | -1 | 8,6 | 21. |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 62 | 0,8 | 74. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | | | X |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | 0. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | | Х |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | | | | |
| | consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | . 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit | | | | | |
| | Act and OMB Circular A-133? | | 3a | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired audit | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | |

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

| • | Section 501(c)(4), (5), or (6) organiza | tions: Complete Part III. | | | |
|-----|---|---------------------------------------|------------------------|--|--|
| Nan | ne of organization | | | Emp | loyer identification number |
| | COUNCIL | OF INDUSTRIAL BO | ILERS OWNER | RS | 54-1090691 |
| Pa | art I-A Complete if the org | ganization is exempt unde | er section 501(c) o | or is a section 527 o | rganization. |
| 2 | Provide a description of the organiz Political expenditures Volunteer hours | · | | > \$ | <u> </u> |
| Pa | art I-B Complete if the org | ganization is exempt unde | er section 501(c)(| 3). | |
| | Enter the amount of any excise tax | | | | } |
| 2 | Enter the amount of any excise tax | incurred by organization manager | s under section 4955 | ▶\$ | |
| 3 | If the organization incurred a section | on 4955 tax, did it file Form 4720 fo | or this year? | | Yes No |
| | Was a correction made? | | | | |
| b | If "Yes," describe in Part IV. | | | | |
| Pa | art I-C Complete if the org | ganization is exempt unde | er section 501(c), | • | . , , |
| 1 | Enter the amount directly expended | d by the filing organization for sect | tion 527 exempt functi | on activities > \$ | |
| 2 | Enter the amount of the filing organ | | • | | |
| | exempt function activities | | | | |
| 3 | Total exempt function expenditures | | | | |
| | line 17b | | | ▶\$ | · |
| | Did the filing organization file Form | | | | |
| 5 | Enter the names, addresses and er | | • | | |
| | made payments. For each organiza | · | | | • |
| | contributions received that were pr political action committee (PAC). If | • • • | | , | ate segregated fund or a |
| | • | | | | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's | (e) Amount of political contributions received and |
| | | | | funds. If none, enter -0 | promptly and directly |
| | | | | | delivered to a separate |
| | | | | | political organization. If none, enter -0 |
| | | | | | <u>'</u> |
| | | | | | |
| | | | | | |
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| | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2012

LHA

232041

Schedule C (Form 990 or 990-EZ) 2012

f Grassroots lobbying expenditures

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For e | each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description | (6 | a) | (b |) |
|-------|---|------------------|--------------|----------------|------------|
| of th | e lobbying activity. | Yes | No | Amo | unt |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: | | | | |
| b | Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? | | | | |
| | Mailings to members, legislators, or the public? | | | | |
| е | Publications, or published or broadcast statements? | | | | |
| f | Grants to other organizations for lobbying purposes? | | | | |
| g | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? | | | | |
| j | Total. Add lines 1c through 1i | | | | |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| С | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| d | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Pa | rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6). | on 501(c) | (5), or se | | |
| | | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | | | X |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | X |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? | | | | X |
| Pai | t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | | | III-A, lin | |
| 1 | Dues, assessments and similar amounts from members | | 1 | 953 | ,491. |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures) | cal | | | |
| | expenses for which the section 527(f) tax was paid). | | | | |
| а | Current year | | 2a | 110 | ,000 |
| b | Carryover from last year | | 2b | | |
| С | Total | | 2c | | ,000 |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | 3 | 110 | ,000 |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc | cess | | | |
| | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p | | | | |
| | expenditure next year? | | | | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | | 5 | | |
| Pa | rt IV Supplemental Information | | | | |
| | plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-B, line 1. Also, complete this part for any additional information. | art II-A (affili | ated group I | ist); Part II- | A, line 2; |
| | | | | | |
| | | | | | |
| | | | | | |

Schedule C (Form 990 or 990-EZ) 2012

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047

2012
Open to Public Inspection

Name of the organization

COUNCIL OF INDUSTRIAL BOILERS OWNERS

Employer identification number 54-1090691

| Par | t I Organizations Maintaining Donor Advised | Funds or Other Similar Funds | s or Accounts. Complete if the |
|-----|---|---|--|
| | organization answered "Yes" to Form 990, Part IV, line 6 | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in writ | ting that the assets held in donor advis | sed funds |
| | are the organization's property, subject to the organization's ex- | | |
| 6 | Did the organization inform all grantees, donors, and donor advi | | |
| | for charitable purposes and not for the benefit of the donor or d | | |
| | | | |
| Par | | | |
| 1 | Purpose(s) of conservation easements held by the organization | | , |
| | Preservation of land for public use (e.g., recreation or edu | ` | storically important land area |
| | Protection of natural habitat | | tified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified | d conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | |
| | , | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | |
| b | - | | ا م ا |
| С | Number of conservation easements on a certified historic struct | | |
| d | Number of conservation easements included in (c) acquired after | | |
| | listed in the National Register | | |
| 3 | Number of conservation easements modified, transferred, relea | sed, extinguished, or terminated by the | e organization during the tax |
| | year > | , , , , | 3 |
| 4 | Number of states where property subject to conservation easer | ment is located | |
| 5 | Does the organization have a written policy regarding the period | | |
| | violations, and enforcement of the conservation easements it has | | ☐ Yes ☐ No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, an | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enf | | |
| 8 | Does each conservation easement reported on line 2(d) above s | | |
| | and section 170(h)(4)(B)(ii)? | • | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation | | |
| | include, if applicable, the text of the footnote to the organization | • | |
| | conservation easements. | | |
| Par | t III Organizations Maintaining Collections of A | Art, Historical Treasures, or O | ther Similar Assets. |
| | Complete if the organization answered "Yes" to Form 99 | 0, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC | 958), not to report in its revenue stater | ment and balance sheet works of art, |
| | historical treasures, or other similar assets held for public exhibit | ition, education, or research in furthera | ance of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that describes | s these items. | |
| b | If the organization elected, as permitted under SFAS 116 (ASC | 958), to report in its revenue statemen | t and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, educ | cation, or research in furtherance of pu | blic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | |
| 2 | If the organization received or held works of art, historical treasures | | |
| | the following amounts required to be reported under SFAS 116 | (ASC 958) relating to these items: | |
| а | Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| b | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| - | <u> </u> | OF INDUST | | | | | | | | 1 Page 2 |
|-------|---|-----------------------|------------|----------------|--------------|--------------|----------------|-----------|-------------------|-----------------|
| Pai | t III Organizations Maintaining C | collections of A | rt, His | torical Tr | easures | s, or Oth | er Simila | r Asse | ts (contin | nued) |
| 3 | Using the organization's acquisition, accessi | on, and other record | ds, chec | k any of the | following | that are a | significant us | se of its | collection | n items |
| | (check all that apply): | | | | | | | | | |
| а | Public exhibition | C | | Loan or exc | | | | | | |
| b | Scholarly research | 6 | • 🔲 | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and expla | in how th | hey further t | he organiz | zation's exe | empt purpos | se in Par | t XIII. | |
| 5 | During the year, did the organization solicit o | r receive donations | of art, h | istorical trea | sures, or o | other simila | ar assets | | _ | |
| | to be sold to raise funds rather than to be ma | aintained as part of | the orga | nization's co | ollection? | | | L | Yes | └── No |
| Pai | t IV Escrow and Custodial Arran | | ete if the | e organizatio | n answere | ed "Yes" to | Form 990, | Part IV, | line 9, or | |
| | reported an amount on Form 990, Pa | rt X, line 21. | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other interme | diary for | contribution | ns or other | assets no | t included | _ | _ | |
| | on Form 990, Part X? | | | | | | | L | Yes | └─ No |
| b | If "Yes," explain the arrangement in Part XIII | and complete the fo | ollowing | table: | | | | | | |
| | | | | | | | | | Amount | |
| С | Beginning balance | | | | | | 1c | | | |
| d | Additions during the year | | | | | | 1d | | | |
| е | Distributions during the year | | | | | | 1e | | | |
| f | Ending balance | | | | | | 1f | | _ | |
| 2a | Did the organization include an amount on Fe | orm 990, Part X, line | 21? | | | | | L | Yes | └─ No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | | | |
| Pai | t V Endowment Funds. Complete i | f the organization ar | nswered | "Yes" to Fo | 1 | | i | | | |
| | | (a) Current year | (b) F | Prior year | (c) Two y | years back | (d) Three ye | ars back | (e) Four | years back |
| | Beginning of year balance | | | | | | | | | |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | • | ce (line 1 | g, column (a | a)) held as: | : | | | | |
| а | Board designated or quasi-endowment | | % | | | | | | | |
| | Permanent endowment | % | | | | | | | | |
| С | Temporarily restricted endowment ► | % | | | | | | | | |
| | The percentages in lines 2a, 2b, and 2c should | | | | | | | | | |
| 3a | Are there endowment funds not in the posse | ession of the organiz | ation th | at are held a | ınd admini | istered for | the organiza | ation | - | |
| | by: | | | | | | | | | Yes No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | |
| | (ii) related organizations | | | | | | | | 3a(ii) | |
| b | If "Yes" to 3a(ii), are the related organizations | | | | | | | | 3b | |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | | | |
| Pai | t VI Land, Buildings, and Equipm | | | 1 | | | | | | |
| | Description of property | (a) Cost or o | | | or other | | Accumulated | 1 | (d) Bool | k value |
| | | basis (investi | ment) | basis | (other) | de | preciation | | | |
| | Land | | | | | | | | | |
| | Buildings | | | | | | | | | |
| | Leasehold improvements | | | | | | | | | |
| d | Equipment | | | | | | | | | |
| | Other | | | L | | | | | | ^ |
| Total | I. Add lines 1a through 1e. (Column (d) must e | qual Form 990, Part | X, colur | mn (B), line 1 | 10(c).) | | | | | 0. |

| Part VII Investments - Other Securities. Set | | 12 | 34 1030031 Page |
|--|----------------|-------------------------|-------------------------------------|
| (a) Description of security or category (including name of security) | (b) Book value | | n: Cost or end-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| <u>(I)</u> | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. Se | | | |
| (a) Description of investment type | (b) Book value | (c) Method of valuation | n: Cost or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| (10) Total (Col. (b) must equal Form 000. Part V. col. (P) line 12.) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► Part IX Other Assets. See Form 990, Part X, line | <u> </u> | | |
| | Description | | (b) Book value |
| (1) | | | (2) 2 3 3 1 3 1 3 1 |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| (10) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | e 15.) | | |
| Part X Other Liabilities. See Form 990, Part X, | line 25. | | <u> </u> |
| 1. (a) Description of liability | | (b) Book value | |
| (1) Federal income taxes | | | |
| (2) ACCRUED PENSION | | 15,562. | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| (10) | | | |
| (11) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | e 25.) | 15,562. | |

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

COUNCIL OF INDUSTRIAL BOILERS OWNERS

Employer identification number 54-1090691

| Pa | art I Questions Regarding Compensation | | | | | | | |
|------------|---|----------|-----|-------------|--|--|--|--|
| | | | Yes | No | | | | |
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, | | | | | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | | | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | | | | | |
| | Travel for companions Payments for business use of personal residence | | | | | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | | | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | | | | | |
| | | | | | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | | | | | |
| _ | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | <u> </u> | | | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, | | | | | | | |
| | trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | | | | | |
| • | | | | | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | | | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | | | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. Compensation committee Written employment contract | | | | | | | |
| | Independent compensation consultant Compensation survey or study | | | | | | | |
| | Form 990 of other organizations Approval by the board or compensation committee | | | | | | | |
| | Approvar by the board of compensation committee | | | | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | | | | |
| • | organization or a related organization: | | | | | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | Х | | | | |
| | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X | | | | |
| | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | | | | |
| | | | | | | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. | | | | | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | | | | | |
| | contingent on the revenues of: | | | | | | | |
| а | The organization? | 5a | | | | | | |
| b | Any related organization? | 5b | | | | | | |
| | If "Yes" to line 5a or 5b, describe in Part III. | | | | | | | |
| 6 | | | | | | | | |
| | contingent on the net earnings of: | | | | | | | |
| | The organization? | 6a | | | | | | |
| b | Any related organization? | 6b | | | | | | |
| 7 | If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments | | | | | | | |
| 7 | not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | | | | | |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | - | | | | | | |
| 3 | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | | | | | |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | Ť | | | | | | |
| - | Regulations section 53.4958-6(c)? | 9 | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns | (F) Compensation reported as deferred |
|-----------------------|-------------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|----------------------|---------------------------------------|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Denents | (B)(i)-(D) | in prior Form 990 |
| (1) ROBERT D BESSETTE | (i) | 130,000. | 26,230. | 0. | 0. | 0. | 156,230. | 0. |
| PRESIDENT | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2012
Open to Public Inspection

Name of the organization

COUNCIL OF INDUSTRIAL BOILERS OWNERS

Employer identification number 54-1090691

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

INFORMATION EXCHANGE

FORM 990, PART VI, SECTION A, LINE 6: CIBO IS AN ASSOCIATION THAT HAS MEMBERS

FORM 990, PART VI, SECTION A, LINE 7A: CIBO ELECTS ITS BOARD MEMBERS AT ITS ANNUAL MEETING

FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS DISTRIBUTED TO THE

BOARD MEMBERS FOR REVIEW. ANY COMMENTS OR CHANGES ARE FORWARDED TO THE

PRESIDENT FOR REVIEW PRIOR TO FILING FORM 990.

FORM 990, PART VI, SECTION B, LINE 12C: THE CIBO BOARD REVIEWS ITS ACTIONS
TO ENSURE THAT CIBO ADHERES TO ITS CONFLICT OF INTEREST POLICY

FORM 990, PART VI, SECTION B, LINE 15: THE CIBO BOARD MEETS IN LATE

JANUARY TO FIX THE PRESIDENT'S SALARY. THE BOARD REVIEWS THE PRESIDENT'S

PRIOR YEAR PERFORMANCE. BASED ON HIS/HER PERFORMANCE, CURRENT BODGET

PROJECTIONS, COMPARABLE DATA FOR SIMILAR POSITIONS, THE BOARD VOTES THE

CURRENT YEAR'S SALARY.

FORM 990, PART VI, SECTION C, LINE 19: CIBO'S GOVERNING DOCUMENTS,

CONFLICT OF INTEREST POLICY & FINANCIAL REPORTS ARE POSTED ON THE COUNCIL'S WEBSITE - WWW.COBO.ORG.

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